

ID Concern [reg.]	Category / Element	Risk Short Title	Description	Desired Outcome	Current Situation	Proposed Strategy	Risk (three-part) Statement			Current Risk			Response	Mitigating Action / Response					Manageability	Residual Risk	Risk Owner	Target Review Date	Close Date	Last Review Date Notes
							Cause	Risk Event [uncertainty]	Consequence	Probability	Impact	Score (PxI)		ID	Action		Action Owner	Due Date	Close Date					
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C00010 01	M1 Project Management	Articulating the PHC Value Proposition to Project Owners. [Ref-C00008]	The PHC Value Proposition is in two parts; (1) the introduction of Clarity and Transparency in project concerns where assigned people cannot escape their responsibilities, at a cost of employing a small dedicated team; (2) achieving whole-workforce cooperation in massive reduction in cost and timescale in return for shareout of tangible benefits of early production. Part (1) is easy to understand, but puts PHC in the realms of just another governance system. Part (2) is only achievable after some months of operation. The challenge is to convey to the Project Owner an understanding of the PHC Strategy for Part (2) which is what we all want.	Project Owner confidence to proceed with a PHC Service deployment on the basis of phase 1 bringing tangible value to the project, and the promise of phase 2 as an acceleration strategy funded by feeding back a small percentage of the perceived gain on significant early completion.	Working with CENL on building the Value Proposition for prospective clients. No clients currently in the prospect list. Agency agreement with CENL in discussion. Q&A video series in development.	* Build a strategy for approach based only on phase 1. * Build a supplementary strategy to introduce phase 2 * Record a video Q&A for client Value Proposition	1. Non-effective explanation of phase one benefits. 2. Non-effective explanation of phase two benefits 3. Incorrectly identified target prospect. 4. Prospect skepticism of phase two affects credibility of phase one	Client doesn't understand the PHC Value Proposition	1. Reduced take up rate on approaches (wasted approaches). 2. Lost potential revenue.	4	4	16	Mitigate	#1	Build a strategy for approach based only on phase 1 benefits	Winter, David	26Jul24	Open	3	8	Winter, David	30Jun24	Open	15Oct24 Explaining the value proposition is priority to enable future video conferences and in person approaches.
C00027 08	M2 Project Organisation	Choice of Computer Operating System for PHCC	The PHC Consortium must choose a suitable computer operating system (OS) to support its activities. The primary contenders are Windows, Apple, and Linux. This decision will impact security, efficiency, and long-term alignment with our values.	Select an OS that meets the technical, ethical, and operational needs of the Consortium. The ideal choice will offer robust security, ethical business practices, and the flexibility required for our diverse activities.	The current debate within the team echoes differing views on OS security, corporate ethics, and user freedom. Windows and Apple offer user-friendly ecosystems but have commercial practices that raise ethical concerns. Linux, while technically superior in security and flexibility, often faces criticism for its passionate and sometimes divisive community discourse.	1. Organize a focused discussion among Consortium members to weigh each OS option against our priorities: security, ethical values, cost-efficiency, and adaptability. Emphasize a balanced approach, recognizing the merits and drawbacks of each system. 2. Produce an initial grid of Advantages and Disadvantages to compare the Operating Systems.	Differing opinions on OS choices, influenced by contrasting views on corporate ethics, technical needs, and user experiences.	The ongoing debate, potentially causing division among team members and delaying the decision-making process.	Risk of adopting an unsuitable OS, leading to future operational inefficiencies, ethical compromises, or security vulnerabilities.	4	4	16	Mitigate	#1	Set up discussion forum.	Winter, David	19Oct24	Open	3	8	Winter, David	25Dec24	Open	15Oct24
C00009 02	M1 Project Management	Relating PHC History of Deployment [Ref-C00008]	The PHC Service has a 20 year history during which time it has developed continually in its various aspects (share-out, Risk Management, Deliverables tracking etc). All deployments were done not as 'PHC Service' but just as part of David's contract assignment, many of them in secret. In promoting the service to clients, the question of 'has it been done before' will arise constantly and we need a way to answer that.	Client has complete understanding of the history of PHC Deployment and reasons for focus on Project Owner / Sponsor	Over the past 2 years on two projects with Worley, an EPC contractor, it was done openly and worked very well, but demonstrated clearly that PHC Service must be at project owner/sponsor level. Currently marketing in the right place with Nigeria as focus, with CENL as Local Rep.	1. Develop a bank of promotional materials for Agents to use in approaches to prospective clients. 2. Make a video presentation for History of PHC using past projects as reference to what aspects of PHC was developed in each instance.	1. Failed to convince Client about PHC Service credibility. 2. Lack of relevant materials in the promotional materials bank	Missed opportunity for PHC Service.	1. Missed revenue 2. Slowed growth of PHC Service deployments	4	4	16	Mitigate	#1	Establish bank of PHC Service promotional materials.	Winter, David	23Jun24	Open	1	12	Winter, David	30Sep24	Open	15Oct24
C00017 04	M1 Project Management	PHC Role in Regeneration of Local Communities [Ref-C00008]	On the premise that exploitation of local resources should benefit the local community. The governance in PHC Serviced projects should ensure that the community interest is served in proportion to value created from the exploited resource (Oil, Gas, Agriculture). There are many ways to achieve this, and the concern is to find the optimum way.	Local community sees exploitation of mineral resources in the region as a good thing!	An important component of the PHC methodology is the channeling of profit into community development, achieved as a function of the PHC Shareout process. The mechanism acts as an example that the Project owner and other companies may follow as part of their contractual commitment to Local Content and Community development.	1. At each PHC Service deployment location a Trom Computers (TC) node is started (explanation of TC to follow). 2. Develop training module on about the TC project. 3. Make a register of current active community development projects.	1. Failed TC node implementation. 2. Non-cooperation of involved business entities with TC in community development. 3. Poorly defined contract commitments to Local Content and Community Development	Low impact on local community development.	1. Resistance by local communities in project development. 2. Sustained regional poverty.	4	4	16	Mitigate	#1	Prepare for first TC node established in locality of first project.	Winter, David	24Jul24	Open	1	8	Winter, David	31Oct24	Open	15Oct24

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C00014 05	M1 Project Management	Strategy for Delivering Proposals to Project Owners [Ref-C00008]	The target market for PHC Service is strictly the Owners and Sponsors of projects that will probably be Energy Industry medium to large (> \$100m). Finding prospects is this narrow category will not be easy.	A large funnel of Project Owners who we nurture together to give a steady stream of new projects in numbers commensurate with our production capacity.	Recent Agency agreement with CENL enables access to Nigerian projects and contact with owners. We achieved interest from Prof PLO Lumumba (our Ambassador) for pan-African support, a significant platform for sustainable marketing.	1. Make a strategy document with samples of approaches to project stakeholders (owners, government, NGOs). 2. Assemble a register of government officers for approaches. 3. Develop materials for approaches by physical package (Letter, envelope, USB stick with OE Logo, index to what's on the USB).	1. Failure to identify qualified prospects. 2. Prospective clients don't understand or believe our value proposition. 3. Approaches not impressive.	Failure to persuade any prospects to take the PHC Service.	End of PHCC	4	4	16	Mitigate	#1	Compile a dossier of sample approaches (Format, prospect type, message, attachment).	Bajrami, Remzi	24Jul24	Open	4	12	Winter, David	30Sep24	Open	15Oct24							
C00013 06	M1 Project Management	PHC as a Motivation Strategy for the Project Workforce. [Ref-C00008]	The value proposition that will attract the Project Owner to PHC Service is the first of two! This implements the PHC data structures and reporting mechanism, assigns accountability and forces transparency! There is no 'hiding' in a PHC project. The second of the two is achieved by large incentive bonuses applied to a series of project milestones. Once the Project Owner is willing to fund these bonuses, putting the bonuses out into distribution needs to be done carefully to maximise workforce enthusiasm.	A motivated workforce all working enthusiastically to bring the project to an early close.	The second phase of the value proposition has been tested in limited situations but never on a full PHC Service implementation. The Shareout mechanism is developed and ready to deploy in stages leading to whole workforce buy-in.	1. On first project deployment explain the value proposition to the client on the basis that the service must be viable with stage 1, with stage 2 having 'small percentage' confidence. 2. Progressive implementation of PHC Shareout among PHC Consultants. 3. Open the PHC Shareout to selected project participants and demonstrate workforce motivation improvement to Project Owner. 4. Open the PHC Shareout to the entire workforce with progressively larger Project Owner share pots.	1. Project Owner won't fund the needed PHC Shareout mechanism for the later project phases. 2. Poor communication of the value proposition to the workforce.	Can't get Project Workforce motivated.	PHC Service value proposition doesn't get further than stage 1	4	4	16	Mitigate	#1	Develop training module for value proposition.	Winter, David	25Jun24	Open	1	12	Winter, David	28Feb25	Open	15Oct24							
														#2	Implement template PHC Shareout at the PHCC level with minimum funding, just to demonstrate the mechanism.	Winter, David	25Jun24	Open						Assuming the Project Owner agrees (in principle) to their contributing to the share out, we can go all out to get the project staff to join in with time chunks. Otherwise the PHC Service is NOT going to be a motivation to the staff, just 'no escape' from accountability. The 'stick only'- not any 'carrot'.							