

PHC Service Setup

17/06/2025

| <b>P369 – UK<br/>DWP Pilot</b> |                     | Hourly Rate<br>to Person | PHC<br>Provider<br>Markup | Hourly<br>Rate to<br>Partner | Partner<br>Markup | Hourly Rate<br>to Client | People<br>in Role | Hours /<br>Week | Contract<br>Hours | Contract<br>Cost | Partner<br>Markup                       | Cost to<br>Client | Total contract<br>value per role |      |  |      |
|--------------------------------|---------------------|--------------------------|---------------------------|------------------------------|-------------------|--------------------------|-------------------|-----------------|-------------------|------------------|---|-------------------|----------------------------------|------|--|------|
|                                |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   | 20%                              | 20%  | 100% member                                    |      |
| Strategist                     |                     | £45                      | 40%                       | £63                          | 0%                | £63                      | 1                 | 5               | 20                | £1,260           | £0                                      | £1,260            | £180                             | £180 | £900   | £900 |
| Analyst                        |                     | £30                      | 40%                       | £42                          | 0%                | £42                      | 1                 | 5               | 20                | £840             | £0                                      | £840              | £120                             | £120 | £600   | £600 |
| Admin                          |                     | £18                      | 40%                       | £25                          | 0%                | £25                      | 2                 | 5               | 40                | £980             | £0                                      | £980              | £140                             | £140 | £700   | £350 |
| Trainee                        |                     | £6                       | 40%                       | £8                           | 0%                | £8                       |                   |                 | 0                 | £0               | £0                                      | £0                | £0                               | £0   | £0   |      |
| Guest                          |                     | £0                       | 40%                       | £0                           | 0%                | £0                       |                   |                 | 0                 | £0               | £0                                      | £0                | £0                               | £0   | £0   |      |
|                                |                     | 50%                      | 40%                       |                              | 0%                |                          | Months            | 1               |                   |                  |   |                   |                                  |      |  |      |
| Monthly Split                  |                     | £3,080.00                | 0%                        |                              |                   |                          |                   |                 | 80                | £3,080           | £0                                      | £3,080            | £440                             | £440 | £2,200   |      |
|                                |                     | £3,080                   | £0                        | £3,080                       |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| <b>Month</b>                   | <b>PHC Provider</b> | <b>Partner</b>           | <b>To Client</b>          |                              |                   |                          | No Train          |                 | £3,080            |                  | What goes to<br>the Society<br>projects |                   | Amount<br>retained by<br>OE      |      | What all the<br>PHC<br>Consultants<br>receive. |      |
| 1                              | £3,080              | £0                       | £3,080                    |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 2                              |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 3                              |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 4                              |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 5                              |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 6                              |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 7                              |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 8                              |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 9                              |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 10                             |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 11                             |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 12                             |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 13                             |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 14                             |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 15                             |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 16                             |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 17                             |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |
| 18                             |                     |                          |                           |                              |                   |                          |                   |                 |                   |                  |   |                   |                                  |      |  |      |

The distribution amounts