

PHC Service Setup															
P461 – HARP	Hourly Rate to Person	PHC Provider Markup	Hourly Rate to Partner	Partner Markup	Hourly Rate to Client	People in Role	Hours / Month	Total Hours / Month	Contract Hours	Contract Cost	Partner Markup	Cost to Client	20%	20%	Total contract value per role 100% member
Strategist	£90.00	40%	£126.00	0%	£126.00	1	8	8	16	£2,016	£0	£2,016	£288	£288	£1,440
Analyst	£60.00	40%	£84.00	0%	£84.00	1	16	16	32	£2,688	£0	£2,688	£384	£384	£1,920
Admin	£35.00	40%	£49.00	0%	£49.00	1	24	24	48	£2,352	£0	£2,352	£336	£336	£1,680
Trainee	£12.00	40%	£16.80	0%	£16.80	2	24	48	96	£1,613	£0	£1,613	£230	£230	£1,152
Project	£60.00	40%	£84.00	0%	£84.00	0	24	0	0	£0	£0	£0	£0	£0	£0
Guest	£0.00	40%	£0.00	0%	£0.00			0	0	£0	£0	£0	£0	£0	£0
	100%	40%		0%		Months	2	96	192	£8,669	£0	£8,669	£1,238	£1,238	£6,192
Monthly Split	£4,334.40	0%							0%						
			£8,669	£0	£8,669										
Month	PHC Provider	Partner	To Client						No Train		£7,056	What goes to the Society projects	Amount retained by OE	What all the PHC Consultants receive.	
1	£4,334	£0	£4,334												
2	£4,334	£0	£4,334												
3															
4															
5															
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